# PHARMACY PRACTICE NEWS

# SPECIAL EDITION

## pharmacypracticenews.com



Each **October**, *Pharmacy Practice News* publishes the annual *Special Edition*, which is mailed to hospital pharmacy directors and chiefs, formulary directors and clinical pharmacists, including those with a focus on oncology, infectious diseases and other specialties. These timely, in-depth clinical reviews are presented in an easy-to-reference format. Readers keep and refer to the *Special Edition* for a full year, providing repeated ad exposures. In addition, the *Special Edition* is distributed from the *Pharmacy Practice News* exhibit booth at 8 meetings, providing 9 touchpoints with our readers.

## **Conference Distribution**

- Society of Critical Care Medicine (SCCM)
  January 21-25, 2017, Honolulu, HI
- ASM Microbe
  June 1-5, 2017, New Orleans, LA
- Hematology/Oncology Pharmacy Association (HOPA) Annual Meeting
   March 29-April 1, 2017, Anaheim, CA
- American Society of Clinical Oncology (ASCO)
   Annual Meeting

June 2-6, 2017, Chicago, IL

- ASHP Summer Meetings
   June 3-7, 2017, Minneapolis, MN
- ID Week October 4-8, 2017, San Diego, CA
- American Society of Consultant Pharmacists November 3-5, 2017, Kissimmee, FL
- American Society of Hematology (ASH)
   TBD
- ASHP Midyear Clinical Meeting December 3-7, 2017, Orlando, FL





ClinicalOncology

Gastroenterology

GENERAL SURGERY NEWS

**PAINMEDICINE NEWS** 

PHARMACY PRACTICE NEWS

Specialty Pharmacy

DSE Infectious Disease SPECIAL EDITION

PHARMACY TECHNOLOGY

McMahon Publishing is a 45-year-old, familyowned medical publisher of clinical newspapers and specialty periodicals, and creates compelling medical education programs and custom publications.

## **Disease State Spotlight Review Topics**

- Antibiotic Stewardship: Best Practices
   With Old and New Agents
- Compatibility of Commonly Used IV Drugs
- Glucose Management in the Hospital Setting
- Clinical Uses of IG Therapy
- Immune Globulins: Therapeutic, Pharmaceutical, Cost, and Administration Considerations
- Management of Hepatitis C: Applying New Treatment Paradigms
- Medication Errors: The Year in Review
- · Parenteral Nutrition
- Opportunistic Fungal Infections in Cancer

- Rapid Testing to Better Antibiotic Stewardship
- · Review of Topical Anesthetic Agents
- Safe Handling of Hazardous Drugs
- Strategies for Optimizing Drug Safety in the Operating Room
- New Paradigms for Treating Chemotherapy-Induced Nausea and Vomiting
- Rapid Diagnostics and Antimicrobial Stewardship
- Treating Recurrent C. difficile
- Encouraging the Use of PrEP To Prevent HIV
- · C. diff: Challenges in Managing Infection
- Influenza Vaccination of Health Care Workers

## 2017 Advertising Rates

4-Color Rates	1x	6х	12x	24x	36x	48x	72x	96x	120x
Full page	\$7,680	\$7,490	\$7,050	\$6,950	\$6,925	\$6,875	\$6,850	\$6,800	\$6,745
Black and White Rates	1x	6х	12x	24x	36x	48x	72x	96x	120x
Full page	\$5,230	\$5,040	\$4,600	\$4,500	\$4,475	\$4,425	\$4,400	\$4,350	\$4,295
Journal-size Insert Rates	1x	6х	12x	24x	36x	48x	72x	96x	120x
2-page insert	\$10,460	\$10,080	\$9,200	\$9,000	\$8,950	\$8,850	\$8,800	\$8,700	\$8,590
4-page insert	20,920	20,160	18,400	18,000	17,900	17,700	17,600	17,400	17,180
6-page insert	N/A	30,240	27,600	27,000	26,850	26,550	26,400	26,100	25,770
8-page insert	N/A	40,320	36,800	36,000	35,800	35,400	35,200	34,800	34,360

Color Rates: 2-Color—\$1,350

2-Color—\$1,350 3-Color—\$1,440 5-Color—\$3,550

Matched/Metallic—\$1,450 Bleed: No charge Premium Positions: 4th Cover—\$4,400

4th Cover—\$4,400 2nd Cover—\$2,300 3rd Cover—\$1,200 Adjacent to TOC—\$1,500 Adjacent to clinical reviews—\$3,400

Other guaranteed positions: 25% of earned B/W rate Front Cover Belly Tip—\$20,000

Mock Front Cover Belly Tip-\$15,000

**Business Reply Card:** \$2,100 per 6" × 4" B/W card

**Commission:** 15% agency discount allowed only if bill paid within 30 days

**ROB:** Run-of-book ads and inserts (without a specific reserved premium position placement) are not subject to premium rates.

## **Total Circulation: 12,803**



Hospital Pharmacy Directors/Chiefs	7,569
Formulary Directors	1,164
Clinical Pharmacists	3,565
Specialty Pharmacists	505
Total	12,803

## **Production Specifications**

	Trim Sizes			eed Sizes .25" all sides)	Bleed Sizes		
Unit Sizes	Width	Height	Width	Height	Width	Height	
Journal-size page	8.375"	10.75"	7.875"	10.25"	8.625"	11"	
Journal-size spread	16.75"	10.75"	16.25"	10.25"	17.25"	11"	

DEADLINES
Space Reservation: August 21
Materials Due: August 28

Publication Trim Size: 8.375" × 10.75"

Page: 2 columns

**Printing Process:** Web offset **Type of Binding:** Perfect bound

Inserts: Journal-size accepted. Allow for 1/8 -inch trim from spine and head. Any excess will trim from face and foot.

**Quantity:** 15,000

PRODUCTION REQUIREMENTS

#### Acceptable ad formats:

Adobe Acrobat PDF files: Basic Distiller settings; no OPI; no ICC profiles; no trapping; embed all fonts; effective resolution minimum 300 dpi; include bleed; RGB files not accepted; convert composite fonts to outlines

#### Acceptable software:

Acrobat Distiller (PDF files) 4.x and 5.0 (recommended)

#### **FTP Information:**

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**Ad Reproduction Guarantee:** Accurate color reproduction cannot be guaranteed without a ripped proof.

RIPPED, RULED PROOFS MUST BE SUPPLIED FOR ALL ADS

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